

# Board meeting Minutes 26 June 2025



## Minutes & Actions

### Meeting of the Board of Fleet Cards Europe 26 June 2025, 10.00 CEST

**Location** Online

**Chair** Attila Dsupin, (AD), Eurowag

**Board members present** Jonathan Haseler (JH), Radius  
Sven Mehringer, (SM), DKV  
Jan Polivka, (JP), Corpay  
Katie Rushton, (KR), WEX  
Felix Wittpoth (FW), Edenred  
Tetyana Zhelyuk (TZ), E100

Secretariat :  
Aurélie Decker Peigneur  
(ADP)

**Members representatives present** Antonio Chiesa (AC), DKV  
Delphine Chilese-Lemarinier (DCL),  
Edenred  
Pierre Jalady (PJ), Edenred  
Matthias Maedge (MM), Eurowag

- The meeting was **chaired by Attila Dsupin**.
- The **Secretary General, Aurélie Decker Peigneur, recorded the minutes**.
- In accordance with the **Statutes**, decisions were taken **unanimously** by all Directors present.

## DISCUSSION & RESOLUTIONS

### 1) Adoption of the updated agenda

The Chairman presented the updated agenda for the meeting. **The Board approved the agenda without objection.**

The meeting was opened at 10.03.

### 2) Approval of the minutes of 27<sup>th</sup> of March meeting

**The Board approved the minutes of the Board meeting of 27 March 2025 without comments.**

### 3) Proposal for new Board members

The Chairman informed the Board that three full members have proposed changes to their respective representatives on the Board. Accordingly:

- Corpay proposes to replace Mr. Jan Polivka with Mr. Altan Cörekci;
- Edenred proposes to replace Mr. Felix Wittpoth with Mr. Pierre Jalady;
- WEX proposes to replace Ms. Katie Rushton with Ms. Kate Reichenbach.

**The Board agreed to these proposed replacements, which are intended to take effect as of 1 September 2025, pending formal approval by the General Meeting.**

The Chairman expressed sincere thanks to the outgoing members for their valuable contributions and extended a warm welcome to the incoming representatives.

NEW ACTION	Deadline
The SECRETARIAT will include the election of the new Board members on the agenda of the next Annual General Meeting.	June 2025
<i>(If approved at the General meeting)</i> The SECRETARIAT will publish the election of the new Board members in the Belgian Gazette and the Ultimate Beneficial Owners (UBO) register accordingly.	July / August 2025

### 4) Appointment of new Executive Board members (President, Vice-President and Treasurer)

The Chairman reminded the Board that the current Executive Board members were elected in July 2023 for a two-year mandate. In accordance with the rotating mechanism among full members—established at the inception of the association—it is now time to appoint a new Executive team.

Following a call for applications launched in April, the proposed candidates are:

- President: Mr. Pierre Jalady (*Edenred*)
- Vice-President: Mr. Sven Mehringer (*DKV*)
- Treasurer: Ms. Tetyana Zhelyuk (*E100*)

**The Board agreed to these proposed appointments, which are intended to take effect as of 1 September 2025, for a two-year mandate, subject to formal approval by the General Meeting.**

In response to a question from Mr. Mehringer and upon proposal by the Secretary General, it was agreed that a formal hand-over meeting between the outgoing and incoming Executive Board members will be organised during the summer and duly documented.

NEW ACTION	Deadline
The SECRETARIAT will include the election of the Executive Board members on the agenda of the next Annual General Meeting.	June 2025

(If approved at the General meeting) The SECRETARIAT will publish the election of the Executive Board members in the Belgian Gazette.	July / August 2025
The SECRETARIAT will organise and hand-over meeting between the outgoing and incoming Executive Board members.	August / September 2025

### 5) New member acquisition - for information

The Secretary General presented an updated version of the *Membership Tracker* to the Board and provided updates on recent outreach efforts with potential members, including AP Trucks / OMV, Hoyer, PDI Technologies, and Saltcreek. Additionally, four new leads have been added to the tracker. For these, the Secretary General is seeking support from current full members to facilitate introductions.

JH expressed Radius’s willingness to assist the Secretariat in approaching FleetMaxx Solutions, Fuelcard Services, and The Fuel Store.

SV raised the question of whether FCE should diversify its outreach strategy by targeting different types of prospects—such as oil companies, EV charging operators, and traditional payment providers offering fleet card solutions—to better reflect the evolving market landscape. JH responded that such a shift would represent a change in direction from FCE’s original purpose, which was to represent independent fleet card providers. He stressed that this would be a strategic shift that should be carefully discussed and agreed upon by all members

As a result, the Board tasked the Secretariat with initiating preliminary work to support a broader discussion on FCE’s membership strategy. This discussion should aim to align on a revised approach, including a potential redefinition of membership criteria. If these new types of operators are not added to the updated list of prospects, the Board should decide on an appropriate engagement strategy for them moving forward.

SV also suggested that FCE define a “North Star” KPI regarding desired organizational growth, as well as key figures illustrating the economic footprint of FCE. MM noted that this could be achieved using publicly available data already shared by members and would not require waiting for the launch of the industry report.

NEW ACTION	Deadline
The SECRETARIAT will continue to reconnect with potential members and invite them to join FCE.	ongoing
The SECRETARIAT will follow up on all membership acquisition initiatives.	September 2025
The SECRETARIAT will prepare a framework for discussion on broadening the scope of FCE membership.	September 2025
The SECRETARIAT will develop a boilerplate document featuring key numerical data about FCE members.	September 2025

## 6) Presentation of the 2024 FCE balance sheet

The Secretary General presented the 2024 Balance Sheet, prepared for adoption by the General Meeting. The profit recorded for the year is primarily due to FCE's limited activity in 2024, notably the absence of a bank account and permanent representation during that period. The Treasurer confirmed that the accounts have been reviewed and are ready to be formally closed.

NEW ACTION	Deadline
The SECRETARIAT will include the approval of the 2024 balance sheet on the agenda of the next Annual General Meeting.	June 2025

## 7) Presentation of the updated 2025 budget

The Secretary General presented an updated version of the 2025 budget, reflecting the following changes:

- the budget was restructured using rounded figures and adjusted in accordance with the final 2024 balance sheet.
- on the expenditure side, the recruitment agency fee initially planned for 2025 was charged to the 2024 accounts and therefore removed from the 2025 budget. Additionally, a provision of €10,000 was made for an external provider for website maintenance and development.

### **The Board approved the updated 2025 budget as presented.**

In addition, a new membership fee policy was proposed: all new members will be invoiced an annual fee pro-rated based on the number of months of active membership. SV suggested that, in certain cases, FCE could waive the fee for members joining in the last quarter of the year—subject to a proposal by the Secretary General and approval by the Executive Board. This approach would be assessed on a case-by-case basis. **The Board approved this proposal.**

It was also noted that funds saved in 2024 will be allocated to future projects, subject to Board approval. A contingency fund of €50,000 will be maintained.

The Treasurer informed the Board that operational funds will be held in FCE's bank account at KBC in Belgium, while excess and reserve funds will be transferred to FCE's account at HCOB in Germany. Any transfers between the accounts—specifically from HCOB to KBC—will be conducted under the strict supervision of the Treasurer and with prior notification to the Board. **No objections were raised.**

NEW ACTION	Deadline
The SECRETARIAT will include the presentation of the 2025 budget on the agenda of the next Annual General Meeting.	June 2025

## 8) Funding rules for national projects - for information and decision

The Secretary General presented a set of proposed rules to govern the funding of national projects. These rules aim to ensure objectivity and transparency in evaluating project proposals, while maintaining the flexibility needed to respond to evolving circumstances. Their purpose is to bring greater coherence and consistency to the management of national projects over the long term within FCE.

A core principle of the proposal is that the Board will retain its authority to decide on each project on a case-by-case basis. The rules outline three possible funding models:

- Fully funded by FCE's general budget
- Funded exclusively by the participating members
- Hybrid funding, with up to 50% covered by the general budget and the remaining cost shared equally among voluntarily participating members

The Secretary General also outlined the proposed decision-making process for funding approvals.

JH welcomed the move toward a more transparent and structured approach to project funding. TZ suggested that allowing Associate Members to propose topics for national projects could strengthen their engagement with FCE. SV highlighted the need for flexibility, particularly in cases where urgent industry developments—such as compliance issues—might require FCE to launch a project quickly. He expressed concern that the proposed process could delay the timely launch of such initiatives.

In response, the Chairman asked the Secretariat to amend the proposed rules to include a fast-track procedure, whereby Board members could provide written agreement to launch a new project without delay.

NEW ACTION	Deadline
The SECRETARIAT will circulate an amended version of the funding rules incorporating the Board's feedback. The revised proposal will be submitted for adoption by written procedure, as outlined in Article 21 §4 of the by-laws.	July 2025

## 9) Update on other FCE priorities

The Secretary General provided the Board with updates on progress related to several key FCE priorities:

- Onboarding of the New Secretary General (KPI 1.1): the Recruitment Task Force conducted an assessment in May to review the implementation of the 100-day onboarding plan established prior to the Secretary General's arrival. The Task Force concluded that the collaboration has been positive and acknowledged a notable improvement in the overall management of the association. The onboarding process is proceeding according to plan. Bilateral meetings have been held with nearly all members—with the exception of OnTurtle and RMC—and a member-wide questionnaire will be circulated in September to encourage continued

engagement. Discussions with prospective members have been initiated and are ongoing. Priorities for 2025 have been set across all working groups, and enhanced tools for policy tracking have been implemented. The Task Force recommended that the Secretary General now focus on developing a stakeholder mapping, organizing a policy event, and producing an FCE report.

- Improved Communication and Access to Key Information (KPI 3.1): the Secretariat reported that development of a new digital member portal is underway. The platform will be accessible through the website, with an external provider to be selected in July. The portal's launch, initially scheduled for Q2, has been postponed to September/October 2025.
- Development of a Communication Strategy (KPI 8.1): a Task Force of volunteer members has been established to support the drafting of a comprehensive communication strategy. Delivery of the final strategy has been rescheduled to Q3 2025 (originally planned for Q2) to allow for broader consultation and alignment.

The Chairman expressed his appreciation to the Recruitment Task Force for their engagement in the recruitment and onboarding process of the new Secretary General. He welcomed the renewed focus on FCE's vision and mission and emphasized the importance of improving efficiency, impact, and visibility—particularly in the area of communication. MM also noted that the Secretariat should act swiftly to enhance communication efforts.

### 10) Dates of next meetings - for information

The next Board meeting is scheduled to take place online on 18 September 2025, instead of in person as initially planned. The date of the December meeting will be determined at a later stage, once the timeline of the upcoming policy event has been clarified.

### CLOSING OF THE MEETING

There being no further business, the meeting was adjourned at 11:10.

These **Minutes** have been reviewed and approved by the **President and the Secretary General**, in accordance with the Association's **Statutes**.

### SIGNATURES

For and on behalf of **Fleet Cards Europe ASBL**

**President:**

**Attila Dsupin**

**Date: 10.07.2025**

Signature: \_\_\_\_\_



**Secretary General:**  
**Aurélie Decker Peigneur**  
**Date: 10.07.2025**

Signature: \_\_\_\_\_